



2012 Shell India Press Releases

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1. SHELL ADVANCE 7 RIDING WONDERS CAMPAIGN ENDS ON THE WINNING ROUTE IN INDIA

Feb 22, 2012

On 17th February 2012, Shell Advance visited Munnar, India with Italian competition winner Alessandro Donadello for a memorable ride along the newly crowned Ultimate Riding Wonder – the spectacular Coorg-Ooty-Munnar route.

The road from Coorg to Munnar via Ooty was selected from the top seven routes unveiled in a ceremony at the 2011 Shell Advance MotoGP after an extensive online voting campaign.

A panel of experts from Ducati, Dorna, Shell Advance and the Sepang International Circuit, as well as selected media from China, India and Indonesia, in Sepang, Malaysia led a discussion before voting on which route should be crowned the world's Ultimate Riding Wonder. The road from Coorg to Munnar in India was crowned for its outstanding beauty and variety of riding conditions.

The main focus of the trip to India was the visit to the Ultimate Riding Wonder, where the winner met up with Sandeep Gajjar. A professional rider, Mr Gajjar was in charge of the trip to experience the Coorg - Munnar road. The pair travelled along the route stopping on numerous occasions to take in the fantastic scenery and stretch their legs.

Mr Gajjar commented: *'It's been a great day today, what a pleasure to be able to ride such a great road on the ultimate Ducati touring bike – I only wish it could have been longer. I'm sure Alessandro enjoyed his time on the Ducati Multistrada and hope it is a memory that he will treasure forever.'*

On completing the ride, **Mr Donadello said:** *'That was one of the best times I have experienced on the road. India is such an amazing country and to experience it from the seat of a motorbike here in Munnar on the Ultimate Riding Wonder is a joy. Thank you so much to Shell Advance for this unbelievable journey. I will never forget this.'*

Nitin Prasad, Country Head, Shell Lubricants, India said: *'Visiting the Ultimate Riding Wonder with our winner has been a great excitement. I'm glad that our Alessandro has enjoyed himself'*

"As always, I must extend my thanks to Ducati who have been so supportive of the 7 Riding Wonders of the World campaign, but are also a key partner in the 2012 'Key to Freedom' campaign. I look forward to see the response from the Indian public as they take part in our competition to win a Ducati motorbike from Shell Advance."

2. NEW CHAIRMAN AT SHELL INDIA

Apr 12, 2012

Vikram Singh Mehta, Chairman, Shell Companies in India has chosen to step out of the company after 24 years of service, effective October 31, 2012.

Since 1993, Vikram has significantly enabled growth across diverse Shell businesses in India and has set a strong platform for future expansion. Shell today is amongst the largest energy companies in India and is the only major international energy company with a licence to retail fuels (petrol and diesel) and aviation fuel as well as marketing specialty products like lubricants and bitumen. It has one of the country's two LNG regasification terminals at Hazira (in a JV with Total of France) and has set up a world class technology center in Bangalore.

Dr. Yasmine Hilton, who succeeds Vikram, was born in Mumbai and joined the Shell Group in 1979. She holds a PhD in Genetics, and has worked in a number of leadership roles across the Shell Group. Yasmine is currently based in London and will be relocating to India in September 2012

3. SHELL, RELIANCE AND KSPL MAKE RAPID PROGRESS IN SETTING UP LNG TERMINAL ON INDIA'S EAST COAST

May 31, 2012

The LNG import and regasification terminal at the Kakinada Deepwater port in Andhra Pradesh (India) is moving to its next phase in implementation. Royal Dutch Shell, Reliance Power and Kakinada Seaports have made steady progress towards implementing the project following intense developmental activities since early 2011.

Major development activities completed for planned start-up in 2014; project to start with capacity of 5 mtpa and provision for easy expansion to 10 mtpa.

Mr. De la Rey Venter, Global Head of LNG, Royal Dutch Shell, said, "India is an important market for LNG and the states of Gujarat and Andhra Pradesh (AP) have the highest demand for gas in India. After the success of Shell's Hazira terminal in Gujarat, Shell is keen to set up an LNG receiving terminal in AP. We are pleased to have reached an agreement with Reliance and KSPL to implement the LNG terminal in AP and look forward to successfully progressing this project with our partners".

An agreement was signed in December 2011 to undertake a number of joint technical studies and commercial agreements. With the completion of such studies and agreements, the consortium has finalized the specific location of a Floating Storage and Regasification Unit ("FSRU") based receiving terminal adjacent to the existing island breakwater thus minimizing terrestrial impact as little or no onshore facilities will be required. Besides the location, the orientation and specifications of the FSRU have also been agreed.

The consortium is currently engaged with FSRU suppliers for selection of a preferred provider. The project is progressing as per plan for completion in 2014 and statutory clearances are being progressed accordingly. The project is expected to start with a capacity up to 5 million tons per annum (mtpa) and is designed for easy expandability to 10+ mtpa to meet the surging demand for gas in the region.

The project will be designed to the highest international standards associated with the LNG industry. FSRUs, in addition to enabling faster start up, are also lower in cost than onshore terminals and allow for modular expansion.

Mr. J P Chalasani, CEO, Reliance Power Limited, said, "The LNG receiving terminal in AP is of strategic importance to Andhra Pradesh and India. We believe Shell, with its large LNG portfolio and experience in operating LNG terminals will add immense value to the project. Kakinada, with its proximity to our Samalkot power plant and several other gas consumers, is a natural choice for setting up an LNG terminal. We are delighted to have Shell and KSPL as our partners in setting this landmark project on the east coast of India".

Shell and RPL will hold the majority of the equity in the terminal company and this would represent the next significant Foreign Direct Investment in the country and Andhra Pradesh. Kakinada Seaports operates the Kakinada Deepwater Port which has very suitable marine conditions for the project. Shell holds the largest equity share of LNG capacity among International Oil Companies. In 2011, joint ventures in which Shell has an interest supplied more than 30% of global LNG volumes.

Shell majority owns and operates one of India's two operating LNG import terminals, the Hazira terminal in Gujarat, and have recently supported the development of a similar FSRU based terminal in Dubai. This project uniquely benefits from Shell's presence in several existing and planned LNG supply projects around the world which will help ensure diversity and security of supply.

An official spokesperson for KSPL, said, “The Kakinada deepwater port is ideally suited for setting up an LNG terminal in the state of AP and has the vision of developing as a world class marine facility. Shell being a leading LNG supplier globally and Reliance, with its large gas demand are natural partners for setting up an LNG terminal at our port. We look forward to successful implementation of the project for the benefit of all stakeholders, especially the gas customers in AP”.

ENDS

Notes to Editors:

About Shell

Shell is a global leader in LNG and helped pioneer the liquefied natural gas (LNG) sector, providing the technology for the world's first commercial liquefaction plant in 1964. Shell is a participant in eight operating LNG projects in operation with some 21 million tonnes per annum (mtpa) operational LNG capacity, in seven countries, with another ready for start up and three new projects under construction and 15 mtpa of LNG options.

Shell was a partner in the first-ever purpose built LNG carrier and has been delivering LNG safely for nearly half a century. Today Shell is the world's largest LNG shipping operator, with interests in around a quarter of the LNG vessels in operation.

About Reliance Power Limited

Reliance Power Limited, a part of Reliance Group, is India's leading private sector power generation company. The company has the largest portfolio of power projects in the private sector based on coal, gas, hydro and renewable energy, with an operating portfolio of 1,240 MW. Reliance Power is setting up India's largest gas based power plant with 2,400 MW at Samalkot in Andhra Pradesh.

The company also has the largest captive coal reserves in the private sector, estimated at more than two billion tonnes. Besides, the company has purchased three coal mines in Indonesia and also has plans to develop coal bed methane based generation capacity.

About Kakinada Sea Ports Limited

Kakinada Sea Ports Limited (KSPL) operates the Kakinada Deep Water Port in Andhra Pradesh East Coast India. It was the first operational privatized port on the East Coast. The vantage position of the Port allows it to handle a unique mix of bulk, liquid, break bulk, containers, project cargoes & service offshore Oil & Gas exploration activities of Krishna – Godavari Basin.

KSPL is truly committed to Customer needs, safe working practices, supply chain management and environment protection.

Shell announces that Shell Advance's technical partnership with the Ducati MotoGP team has been extended until the end of the 2013 season

The extended relationship will ensure the continued development of tailored Shell Advance lubricant and Shell V-Power fuel for the Desmosedici bike. Shell Advance will also continue as the first-fill lubricant of every Ducati bike that leaves the factory in Bologna. Shell has enjoyed an extremely productive and successful relationship with Ducati Corse, first in World Superbikes and then accompanying the Bologna-based team when it moved to MotoGP in 2003. Since then, the partnership has won 31 races, one Manufacturers', one Teams' and one Riders' Title in MotoGP and six Riders' Championships and nine Constructors' Championships in World Superbike.

4. SHELL ANNOUNCES CONTEST WINNERS OF “WIN FREE FUEL”

Sep 12, 2012

Shell India Markets Private limited has conducted the prize distribution ceremony for the winners of the “Win Free Fuel” contest at their retail outlet on the V M road in Bangalore on 31st of August. The contest was run between 15th of June 2012 and 31st of July 2012. A total of 978 winners have won free fuel from Shell during this period. Two grand prizes of free fuel worth INR 50,000 each were won by Mr. Christian Abhishek from Ahmedabad and Mr. Rakesh Kumar Agarwal from Bangalore.

The competition was run across the states of Karnataka and Gujarat and the highlights are :

- 20 winners each winning free fuel of Rs. 1,000/- every day for 47 days.
- Six winners each winning weekly draw of free fuel worth Rs. 4,000/- every week for 6 weeks.
- Two winners winning free fuel worth Rs. 50,000/- (one each from Karnataka and Gujarat).
- The grand prize winner (winner of Rs 50,000 for Karnataka) will receive a “Shell Cash” card loaded with an amount of Rs 50,000.
- He will be the first customer to receive the “Shell Cash” card, a new prepaid card being launched by Shell India.

The Shell Cash card will be accepted across all the Shell outlets in Bangalore and gives its customers the freedom to go cashless at Shell retail outlets. Mr. Rakesh Kumar Agarwal has received the first “Shell Cash” card loaded with the prize money from Mr. Ravi Sundararajan, GM -Retail for Shell India.

5. SHELL INDIA ANNOUNCES “SHELL JUNIOR NATIONAL SCIENCE SCHOLARS” PROGRAMME

Oct 19, 2012

Inviting schools to register for a unique science scholarship programme

The “Shell Junior National Science Scholars” programme, implemented by the British Council in India comprises a one and a half hour exam based scholarship for Class IX and X students in the field of Physics, Chemistry and Mathematics. The test which will be held in December this year aims at encouraging high-school students to look at a career in engineering. The National Council of Science Museums is the knowledge partner for the programme.

Deepak Mukarji, Country Head -Corporate Affairs, Shell Companies in India said, “This programme creates a linkage between India’s fascination with technical education and the fact that Shell is the world leader in innovation and technology in the energy sector.”

Rob Lynes, Director, British Council India said, “We are delighted to partner a world leader like Shell that is keen to nurture young technical and scientific talent in the country. It takes further the objectives of the British Council in India which has had a long and enduring connection with India’s youth”.

Programme highlights:

- The test will be held in six cities i.e. Delhi, Ahmedabad, Mumbai, Kolkata, Bangalore and Chennai
- Apart from English, the test will be conducted in six regional languages i.e. Hindi, Tamil, Bangla, Marathi, Kannada and Gujarati
- Subjects will include Physics, Chemistry, Maths and General Knowledge
- The test will mainly be objective type with only one subjective question to determine the student’s aptitude and motivation for science
- Three top scorers from each of the six locations (18 in all) will receive the Regional Level Award. The three toppers (basis marks scored) from amongst these regional winners will receive the National Level Awards.
- A student could win two prizes: the Shell Junior Regional Science Scholar Award as well as the Shell Junior National Science Scholar Award
- As part of the scholarship programme, science teacher(s) from participating schools will be required to submit a question bank of 5 questions each.

Prizes:

- 18 regional winners will get a scholarship of Rs. 50,000 each and the 3 national winners will get Rs. 75,000 each
- 12 teachers will be selected from the mentor teachers of the regional and national winners and will receive the “Science Excellence Award” which includes an opportunity to visit the National Science Centre, UK for a one week workshop/training.

Timeline:

- Thursday, 20 September 2012 – Registration opens
- Monday, 15th October 2012 – Registration closes at 11.59 pm
- Sunday, 16th December 2012 – Test held
- Tuesday, 15th January 2013 – Announcement of Results

Interested schools will have to complete a registration form, available along with instructions, on **[British Council Schools Online website.](#)**

6. SHELL TO EXPAND TECHNOLOGY FOOTPRINT IN ASIA

Nov 08, 2012

Shell to open third global hub for technology and innovation in Bengaluru

Today, Shell laid the foundation stone for a brand new technology facility in Bengaluru, India, which marks the next step in the company's expansion into developing technology in Asia. The bespoke research and technology site will house up to 1,500 technology specialists who will work on some of Shell's key projects globally.

Honourable Minister for Large and Medium Scale Industries of Government of Karnataka, Shri Murugesh Nirani and Dr Matthias Bichsel, Director, Projects & Technology, Royal Dutch Shell, unveiled the foundation stone of the facility in the presence of the Dutch Ambassador to India His Excellency Mr. Alphonsus Stoelinga, Dr Yasmine Hilton, Chairman Shell Companies in India, Mr Ian Felton, British Deputy High Commissioner in Bengaluru and Mr. S V Ranganath, Chief Secretary, Government of Karnataka amongst other senior dignitaries.

Speaking on the occasion, Dr Matthias Bichsel, , said, **“This world-class technology hub, encompassing much of Shell's innovative scientific and engineering capability, will be the largest centre of its kind in this part of the world and fits with our strategy of building a company which is led by technology. We see a clear need to align our technology capabilities with our future growth markets. Both India and China, where we recently strengthened our technology footprint, are exciting prospects for us, as well as Asia more broadly.”**

Shell currently employs around 900 research and development staff in two separate facilities. This new development, spread over 40 acres at Devanahalli, Bengaluru, will expand that number to around 1,500 and provide new opportunities for collaboration across discipline and departmental boundaries, promoting innovative thinking. It will become one of Shell's three global technology hubs, which will be supported by other research centres across the organisation's portfolio.

The teams in Bengaluru currently support Shell's pioneering floating, liquefied natural gas facility (FLNG), and also giant projects such as Majnoon in Iraq, Sakhalin in Russia, Abadi in Indonesia, and Arrow in Australia. And aligning with Shell's growth strategy for integrated gas, a new 20-strong LNG team has also been established.

“Shell has been a technology pioneer for more than a century, with a history of several ‘firsts’ in India since 1928,” said Dr Yasmine Hilton, Chairman, Shell Companies in India. **“This technology centre is a first for Shell, not just in India but in Asia and Oceania. Shell's business model in India has proved to be very robust: it is more than just selling products to India, it's about engaging the hearts and minds of Indian people.**

Shell's decision to strengthen our scale of R&D in India has been greatly influenced by the quality of talent and work that we have experienced here. The innovation developed at new technology centre in Bengaluru will be vital to Shell's success and our endeavours to meet the energy challenges in the coming years.”

The new site for Shell Technology Centre, operational in around the middle of the decade, will encompass the full breadth of Shell's scientific and engineering capability by providing a focus for fundamental and applied research to sit alongside subsurface and facility engineering. Its

services will span upstream exploration and production activities; technology for downstream refinery and chemical operations and products; computational science and fundamental research.

Dr Matthias summarised, **“Today’s announcement cements Bengaluru, and Asia, as playing a key role in driving Shell’s aspiration to be the most competitive and innovative energy company.”**

7. ABOUT 7000 STUDENTS FROM MORE THAN 250 SCHOOLS TO TAKE THE SHELL JUNIOR NATIONAL SCIENCE SCHOLARS EXAM

Dec 11, 2012

The exam was conducted on Sunday, 16th December 2012 in six cities in India.

At Shell, we've always had an eye on the future. That is why we announced the Shell Junior National Science Scholars Award Programme, a platform to nurture young and curious minds for the challenges of tomorrow, implemented by the British Council and supported by the National Council of Science Museums as the knowledge partner.

The exam was conducted in six cities – Delhi, Mumbai, Ahmedabad, Kolkata, Chennai and Bangalore. The students were tested in Physics, Chemistry, Mathematics and General Knowledge (Energy), comprising a total 100 objective type questions and one subjective question.

The students competed to be one of the 18 regional winners who will get a one-time cash scholarship of Rs. 50,000 each and the 3 national winners who will get Rs. 75,000 each.

Twelve teachers will be selected from the mentor teachers of the regional and national winners and will receive the "Science Excellence Award" which includes an opportunity to visit the National Science Centre, UK for a one week workshop/training.

The result will be announced on Tuesday, 15th January 2013.

Shell India announces "Shell Junior National Science Scholars" programme